

# The Business Brokers, Inc.

*"A successful sale satisfies the needs of the seller and the goals of the buyer."*

## Buyer Profile - Individual

Name: \_\_\_\_\_

Address: \_\_\_\_\_

City: \_\_\_\_\_ State: \_\_\_\_\_ Zip: \_\_\_\_\_

Telephone Home: \_\_\_\_ - \_\_\_\_ - \_\_\_\_\_ Telephone Cell: \_\_\_\_ - \_\_\_\_ - \_\_\_\_\_

E-Mail Address: \_\_\_\_\_

Type of Business Interested In: \_\_\_\_\_

Location: \_\_\_\_\_ Will you devote full time to the business? \_\_\_\_\_

Have you ever owned a business? \_\_\_\_\_ Dates Owned \_\_\_\_\_

Current or Last Occupation \_\_\_\_\_ Still Working? \_\_\_\_\_

### **Financial Information**

Current Household Income \$ \_\_\_\_\_

Current Monthly Debt Expense \$ \_\_\_\_\_

How much will you want to take out of the business? \$ \_\_\_\_\_

How much are you willing to invest in the acquired business? \$ \_\_\_\_\_

### **Sources of Funds:**

Cash and Equivalents \$ \_\_\_\_\_

Stocks and Bonds \$ \_\_\_\_\_

Real Estate Equity \$ \_\_\_\_\_

IRA/401(k) \$ \_\_\_\_\_

Other \_\_\_\_\_ \$ \_\_\_\_\_

Less: Total Debt \$(\_\_\_\_\_)

Current Credit Score \_\_\_\_\_

Source & Date \_\_\_\_\_

**Total Available** \$ \_\_\_\_\_

\_\_\_\_\_  
Signature Date

\_\_\_\_\_  
Printed Name

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